
Momentum and Mission

2025 Annual Report



LIFESOUTH
Community Blood Centers

7840



LIFESOUTH

Community Blood Centers

OUR MISSION

Save lives.

To provide a safe blood supply that meets or exceeds the needs in each community we serve, and to provide a variety of services in support of ongoing and emerging blood and transfusion-related activities.

OUR VISION

Relentless Compassion.

To be a vital and prominent member of our communities known for meeting the needs of the entire community, incomparable customer service and unwavering employee excellence.

To develop our communities' blood supply by increasing blood donations from both new and existing blood donors and optimizing component yields from each donation.

To be an employer of choice by providing a work environment that continually reiterates and reinforces the value of each employee's role and offers opportunities for employee development and growth.

To be recognized as a provider of the safest and highest quality blood components and services by engaging in unrelenting and continuous improvement in our methods and procedures.

OUR VALUES

Safety

We are responsible for the safety of our employees, our donors, our patients and our blood supply.

Teamwork

We work together with mutual respect, personal integrity, a spirit of cooperation and remarkable professionalism to meet our communities' needs.

A Difference

We make a difference every day by connecting our donors to our patients.

Reputation

We provide ethical, honest and courteous service to ensure the goodwill of the community.

Stewardship

We efficiently manage our resources and our community blood supply.

TABLE OF CONTENTS

Our Mission, Vision and Values	1
A Message from the CEO	2
Jim Kelly's Legacy of Service	3
Board of Directors	3
Hospitals Served	4
LifeSouth Communities	5
LifeSouth's Progress	6
LifeSouth's Growth	7
LifeSouth Research Institute & Labs	8
Cellular Therapies & Cord Blood Bank	9
Patient Stories	10-11
Financials	12



A MESSAGE FROM THE CEO

“We are proud of the momentum we’ve achieved in 2025 and its life-changing impact on those we serve. As the coming year brings new opportunities, and with it, new challenges to meet, our mission and the needs of our communities will always define our organization and guide our growth.”



MOMENTUM AND MISSION



In fiscal year 2025, LifeSouth focused on mindful growth that reflects the rapidly shifting healthcare landscape and meets the unique needs of our hospital partners. As our organization continues to grow, our top priority will always be collecting and providing the blood needed to treat patients in our communities and beyond. New facility construction and expansion into new service areas enabled us to better fulfill our lifesaving mission and help the most patients possible.

LifeSouth expanded our operational footprint, welcoming community members to new donor centers in Ocala and Tampa, Fla., Montgomery, Loxley and Trussville, Ala. and Mableton and Marietta, Ga. We also established new regions in Cullman, Ala. and Cobb County, Ga. These highly visible locations will allow new and existing blood donors to give blood comfortably and conveniently.

This year, LifeSouth partnered with seven new fire and rescue EMS services to provide blood for transfusion during emergency rescue and transport. As of September 2025, we supply blood to 15 ambulatory medical services, helping give trauma victims a better chance at survival. We are proud to support our communities’ emergency services teams and look forward to additional partnerships in the future as the demand and advocacy for pre-hospital blood transfusions continues to increase.

LifeSouth headquarters completed phase three of our remodel, and the North Florida District’s components and hospital services teams moved into their new workspace. The facility allows for a more efficient process by consolidating blood processing and shipping into one location. It also makes it easier for components and hospital services staff to communicate and coordinate with other departments and provides our operations the space we need to grow.

We continued to provide blood for Wellstar Health System, one of Georgia’s leading healthcare providers, adding four new Wellstar facilities this year, including Wellstar Kennestone Regional Medical Center, a level-one trauma center located in Marietta, Ga. serving northern and central Cobb County.

This year, Jim Kelly Jr. will retire as chairman of the LifeSouth board of directors. Jim has been a board member since 2013 and was elected chairman in 2022. We thank Jim for his many years of service and the impact his leadership has made on our organization.

The LifeSouth Research Institute (LSRI), a division of LifeSouth, continues to leverage our capacity to recruit donors, collect blood and provide products and services to researchers in ways that benefit patients and advance transfusion medicine. This year, LSRI focused on engaging disease-state donors whose participation is especially important in medical research studies and could potentially impact the development of treatments and therapies for autoimmune diseases and cancers for themselves and others.

We are proud of the momentum we’ve achieved in 2025 and its life-changing impact on those we serve. As the coming year brings new opportunities, and with it, new challenges to meet, our mission and the needs of our communities will always define our organization and guide our growth.

A handwritten signature in black ink, appearing to read 'Kimberly E. Kinsell'.

Kimberly E. Kinsell
President and Chief Executive Officer



Jim Kelly Jr.
Chairman of the Board

JIM KELLY'S LEGACY OF SERVICE

Jim joined the LifeSouth board of directors in 2013, shortly after becoming the CFO for UF Health Shands in October 2012. As a board member, Jim's expertise and many years as a leader in the healthcare industry helped propel LifeSouth's progress and growth. In 2022, Jim became the chairman of the LifeSouth board of directors, and was named the interim CEO of UF Health the same year. Jim retired from UF Health in 2024.

"Jim's leadership has been instrumental to the advancement of our organization," said LifeSouth President and CEO Kim Kinsell. "The impact of his dedication throughout his tenure on the board of directors and his guidance as the chairman of the board will be felt for years to come."

This year, Jim will retire from the LifeSouth board of directors leaving a legacy that ensures a strong future for LifeSouth. His commitment to saving and improving lives through LifeSouth's mission will continue to make a difference in the communities we serve.



Jim Kelly Jr.
Chairman of the Board

BOARD OF DIRECTORS

As of September 2025

LifeSouth Community Blood Centers is governed by a volunteer board of directors. This group of dedicated community leaders provides guidance that enables us to fulfill our mission.

Jim Kelly Jr., CPA
Chairman
UF Health*

Ron Spitznagel, EdD
Vice Chairman
Consultant and
Expert Witness

Robert Thornton, CPA
Treasurer
UF Health*

F. Kayser Enneking, MD
Secretary
UF College of Medicine

Owen Bailey
USA Health*

Jeremy Blair
WellStone

Jeff Brannon
Flowers Hospital

Michael Briddell
Montgomery County
District Attorney's Office

Gary Brooks
BBI Construction Management

Dan Bundy
First US Bank*

Michael Corrigan Jr.
Visit Jacksonville

Kyle Dorsey, FACHE
Baptist Medical Center South

Ben Hansert
Mobile Infirmery
Medical Center

Thanh Hogan
UF Health Jacksonville

Michael Lukowski, MD
UF Health*

Ryan Murray
Huntsville Hospital

Lisa Nummi
HCA Florida Citrus Hospital

Tonya Raines
Chick-fil-A

Jeff Rains
Baptist Medical Center East

Carl Smith
Huskers

**Mickey Smith, LFACHE,
FACMPE, FHFMA**
Oak Hill Hospital*

Rick Staab
Staab Holdings, LLC

Luke Standeffer
DCH Health System

Wendi Taylor
Dorado, LLC and Global
Youth Food Project

Jansen Voss, JD
Christian & Small, LLP

Emeritus Board Members

Philip Baker
Herb Bevis, PhD
Reeves Byrd, Jr.
Avis Craig
Nancy Eckert
Paul Grebe
John Mallory
Perry McGriff Jr.
Gary Moody, JD
Don Rothwell, PhD
Everett Scroggie Jr.
Will Shafer
Rob Smith
Mike Wofford

*retired

HOSPITALS WE SERVED IN FISCAL YEAR 2025

Alabama

Athens-Limestone Hospital
 Atmore Community Hospital
 Baptist Medical Center East
 Baptist Medical Center South
 Birmingham VA Medical Center
 Brookwood Medical Center
 Bullock County Hospital
 Children's Hospital of Alabama
 Community Hospital Tallassee
 Coosa Valley Medical Center
 Crenshaw Community Hospital
 Crestwood Medical Center
 Cullman Regional Medical Center
 Dale Medical Center
 DCH Regional Medical Center
 Decatur Morgan Hospital Decatur Campus
 Decatur Morgan Hospital Parkway Campus
 East Alabama Medical Center
 East Alabama Medical Center Auburn
 East Alabama Medical Center Lanier
 Elmore Community Hospital
 Evergreen Medical Center
 Fayette Medical Center
 Flowers Hospital
 Gadsden Regional Medical Center
 Grandview Medical Center
 Grove Hill Memorial Hospital
 Helen Keller Hospital
 Highlands Medical Center
 Huntsville Health System
 Jack Hughston Hospital
 Jackson Hospital & Clinic Inc.
 Jackson Medical Center
 Lake Martin Community Hospital
 Lakeland Community Hospital
 Madison Hospital
 Marshall Medical Center North
 Marshall Medical Center South
 Medical Center Barbour
 Medical Center Enterprise
 Mizell Memorial Hospital
 Mobile Infirmiry Medical Center
 Monroe County Hospital
 Montgomery Cancer Center
 North Alabama Medical Center
 North Baldwin Infirmiry
 Northport Medical Center
 Prattville Baptist Hospital
 Red Bay Hospital
 Regional Medical Center Anniston
 Regional Medical Center Central Alabama
 Russell Medical Center
 Russellville Hospital
 Shoals Hospital

South Baldwin Medical Center
 Southeast Alabama Medical Center
 Springhill Medical Center
 Thomas Hospital
 Troy Regional Medical Center
 UAB St. Vincent's Birmingham
 UAB St. Vincent's Blount
 UAB St. Vincent's East
 UAB St. Vincent's St. Clair
 University of Alabama At Birmingham Hospital
 University of South Alabama Medical Center
 USA Health Children's & Women's Hospital
 USA Health Providence Hospital
 Vaughan Regional Medical Center
 Washington County Hospital
 Whitfield Regional Hospital
 Wiregrass Medical Center

Florida

AdventHealth Tampa
 Baptist Health
 Baptist MD Anderson Cancer Center
 Baptist Medical Center Beaches
 Baptist Medical Center Clay
 Baptist Medical Center Jacksonville
 Baptist Medical Center Nassau
 Baptist Medical Center South
 Centurion of Florida
 ClearSky Rehabilitation Hospital Lake City
 Clearsky Rehabilitation Hospital Lecanto
 Encompass Health Rehabilitation Spring Hill
 HCA Florida Citrus Hospital
 HCA Florida Lake City Hospital
 HCA Florida Largo Medical Center
 HCA Florida Lake City Medical Center
 HCA Florida Memorial Hospital
 HCA Florida North Florida Hospital
 HCA Florida Oak Hill Hospital
 HCA Florida Putnam Hospital
 HCA Orange Park Hospital
 Lake Butler Hospital / Hand Surgery Center
 Malcom Randall VA Medical Center
 Moffitt Cancer Center
 Moffitt McKinley Hospital
 Sacred Heart Health System
 UF Health
 UF Health Heart & Vascular Hospital
 UF Health Jacksonville
 UF Health Leesburg Hospital
 UF Health Neuromedicine Hospital
 UF Health North
 UF Health Shands Cancer Hospital
 UF Health Shands Children's Hospital
 UF Health Shands Hospital
 UF Health Spanish Plainses Hospital
 Wolfson Children's Hospital

Georgia

Atlanta VA Medical Center
 Children's Healthcare of Atlanta
 Arthur M. Blank Hospital
 Children's Healthcare of Atlanta
 Scottish Rite Hospital
 Emory Decatur Hospital
 Emory Hillandale Hospital
 Emory Johns Creek Hospital
 Emory Long-Term Acute Care
 Emory Rehabilitation Hospital
 Emory Saint Joseph's Hospital
 Emory University Hospital
 Emory University Hospital Midtown
 Emory University Hospital Wesley Woods
 Emory University Orthopaedics & Spine
 Hospital
 Encompass Health Rehabilitation Hospital
 of Cumming
 Encompass Health Rehabilitation Hospital
 of Henry
 Encompass Health Rehabilitation Hospital
 of Newnan
 Grady Health System
 Northeast Georgia Medical Center
 Northeast Georgia Medical Center Habersham
 Northside Hospital
 Northside Hospital Cherokee
 Northside Hospital Forsyth
 Northside Hospital Gwinnett
 Piedmont Atlanta Hospital
 Piedmont Henry Hospital
 SGMC Berrien
 SGMC Health
 SGMC Lanier
 Southeast Georgia Health Brunswick
 Southeast Georgia Health Camden
 St. Francis-Emory Healthcare
 Tift Regional Medical Center
 Warm Springs Medical Center
 Wellstar Cobb Medical Center
 Wellstar Douglas Hospital
 Wellstar Kennestone Regional Medical Center
 Wellstar North Fulton Medical Center
 Wellstar Paulding Medical Center
 Wellstar Spalding Medical Center
 Wellstar Sylvan Grove Medical Center
 Wellstar West Georgia Medical Center
 Wellstar Windy Hill Hospital

Mississippi

Singing River Hospital

Tennessee

Lincoln Medical Center



15 EMS Service Providers Supplied

- AirLife Florida
- Bradford County Fire Rescue
- City of Oxford Healthcare Authority
- Cobb County Fire & Emergency Services
- Cullman EMS

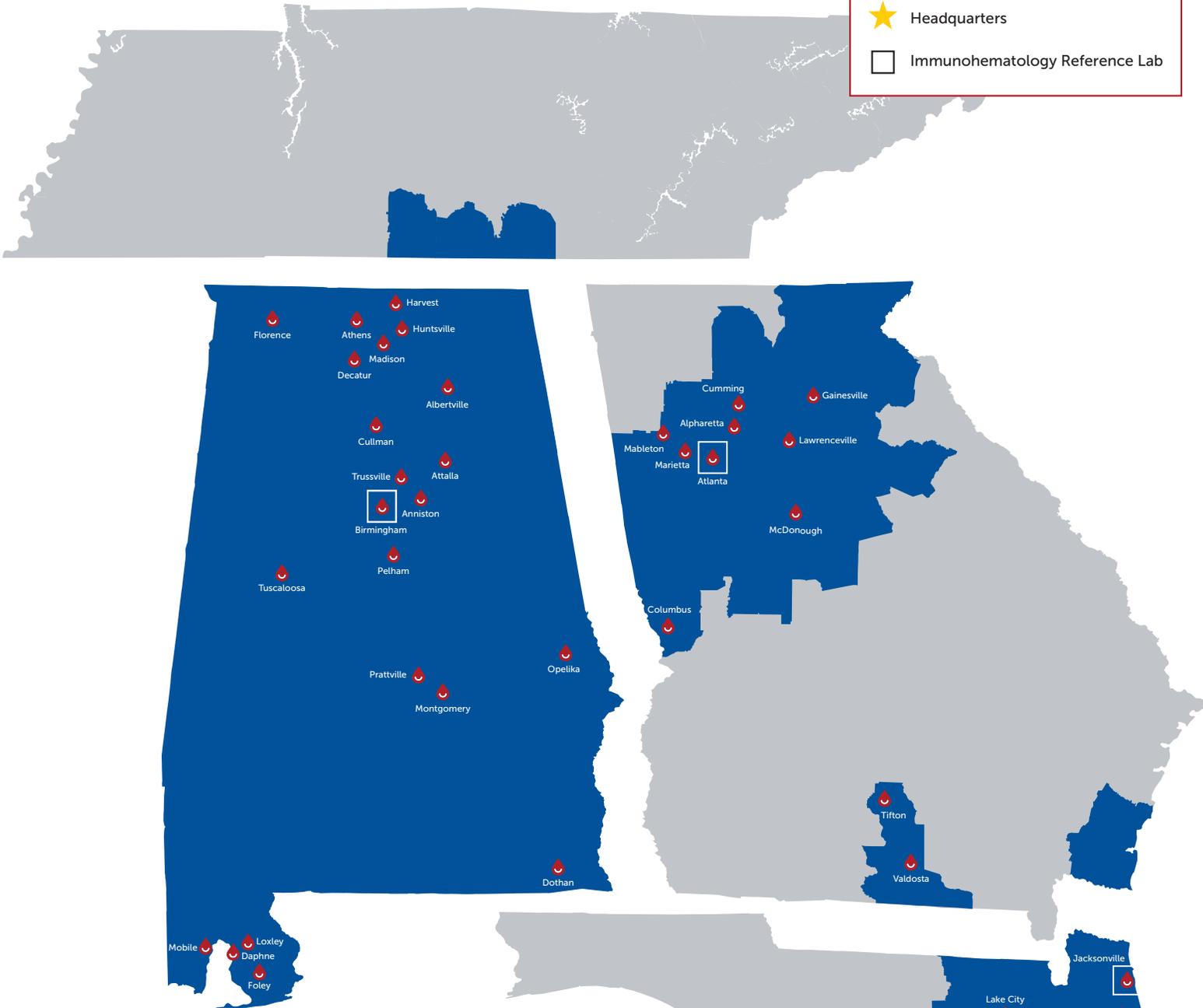


33 Helicopter EMS Service Locations

- Enterprise Fire and Rescue
- Fayette County Department of Fire and Emergency Services
- Jackson County Fire & Rescue
- Jacksonville Fire and Rescue
- Lawrence County EMS
- MetroAtlanta Ambulance Service
- St. John's County EMS
- Sumitron Fire & Rescue
- The Villages Public Safety Department
- Tuscaloosa Fire and Rescue

LIFESOUTH COMMUNITIES

- LifeSouth Communities
- ★ Headquarters
- Immunohematology Reference Lab



Alabama Locations

Albertville	Cullman	Foley	Mobile	Trussville
Anniston	Daphne	Harvest	Montgomery*	Tuscaloosa*
Athens	Decatur	Huntsville	Opelika	
Atalla	Dothan	Loxley	Pelham	
Birmingham	Florence	Madison*	Prattville	

Florida Locations

Alachua	Inverness	Lecanto	St. Augustine
Brooksville	Jacksonville	Ocala*	Tampa
Chiefland	Jonesville	Oldsmar	The Villages
Fleming Island	Julington Creek	Palatka	
Gainesville**	Lake City	Spring Hill	

Georgia Locations

Alpharetta	Columbus	Mableton	Tifton
Atlanta	Gainesville	Marietta	Valdosta
Cumming	Lawrenceville	McDonough	

LifeSouth serves more than 650 cities in Florida, Georgia and Alabama.

* two locations ** three locations



Cobb County EMS

PROGRESS

In an emergency rescue, a whole blood transfusion en route to the hospital could mean the difference between life and death. Studies have shown that transfusion of blood products before arriving at the hospital significantly improves a patient's chance of survival.

In 2014, LifeSouth began serving life flight helicopters throughout the Southeastern United States and today we service 33 flight facilities in Tennessee, South Carolina, Alabama, Georgia and Florida. In 2022, we began providing ambulances with type O red blood cells and plasma to treat many injuries and conditions while patients are transported.

This year, we partnered with seven new EMS services, supplying blood to AirLife Florida in Crawfordsville, Fla., Bradford County Fire & Rescue in Starke, Fla., Cobb County Fire & Emergency Services in Marietta, Ga., Fayette County Department of Fire and Emergency Services in Fayetteville, Ga., Jackson County Fire & Rescue in Marianna, Fla., MetroAtlanta Ambulance Service in Marietta, Ga. and Sumiton Fire & Rescue in Sumiton, Ala. LifeSouth supplies fifteen EMS ambulance providers as part of a growing initiative to make pre-hospital transfusions available for patients nationwide.

In July, South Alabama District Director Sharon Carpenter joined LifeSouth's executive leadership team as vice president of operations. Sharon brings more than 25 years of industry experience in key leadership positions including technical manager, regional manager, and most recently, district director—a role she has held for the past 13 years. Sharon's operational knowledge, background in transfusion medicine and technical expertise as a medical technologist gives her a unique and well-rounded perspective that makes her an invaluable asset to the executive team.



Cobb County EMS



Sharon Carpenter

LifeSouth's Madison, Ala. donor center and district hub was dedicated to Rob Smith on July 8. Rob's commitment to LifeSouth and blood donation began when he was CEO of HealthGroup of Alabama and LifeSouth was asked by Huntsville Hospital to become their blood provider. He joined LifeSouth's Board of Directors in 2009 and served as chairman of the LifeSouth board of directors from 2019 until he retired from the board in 2022. During his time on the board, Rob helped secure LifeSouth's tax-exempt status in the state of Alabama, ultimately lowering the cost of care to Alabama hospitals and patients. We thank Rob for his leadership, serving LifeSouth and championing our mission.

On June 15, we began providing A1c testing to all our blood donors. The A1c test screens for diabetes or prediabetes, providing a critical service to our donors by giving them important information about their health. We are excited to offer this benefit. LifeSouth also piloted a study with a blood center in Texas to determine whether providing A1c screening for blood donors increases donation frequency.



Rob Smith, with LifeSouth CEO Kim Kinsell

GROWTH

In the last year, LifeSouth expanded its service area, opening new donor centers in Ocala and Tampa, Fla., Montgomery, Loxley and Trussville, Ala. and Mableton and Marietta, Ga. New regions were formed in Cullman, Ala. and Cobb County, Ga.

LifeSouth celebrated the ribbon cutting of our new facility in Tampa, Fla. on April 26.

On May 28, LifeSouth headquarters completed phase three of its remodel and the North Florida components and hospital services teams moved into the newly-renovated facility, enabling a more efficient process by consolidating shipping into one production and logistics building. The new space will also make it easier for components and hospital services staff to communicate and coordinate with other departments at headquarters, including cellular therapy and laboratory services.

On June 26, LifeSouth hosted an open house of its new immunohematology reference laboratory in Birmingham, Ala. The facility provides specialized services to area hospitals, improving turnaround times and patient care.

After more than 35 years, LifeSouth's Brooksville, Fla. facility is undergoing much-needed renovations to improve the donor experience, promote efficiency and update infrastructure. As renovations continue, Brooksville donors can give blood at a nearby temporary facility. The renovated building is expected to open in fall 2025.

LifeSouth recently purchased a new building in Marietta, Ga. This location includes space for manufacturing, distribution and an immunohematology reference laboratory. The facility will allow better service to our hospitals in Atlanta, Ga. and surrounding communities. The building is set to open in fall 2026.



North Florida Hospital Services and Components Teams



Hernando Renovation in Progress



Trussville Ribbon Cutting



Loxley Donor Center Ribbon Cutting



Tampa Donor Center Ribbon Cutting



LIFESOUTH RESEARCH INSTITUTE

The LifeSouth Research Institute (LSRI) was created in response to the rapidly growing need for biologic materials in the creation of innovative and advanced cellular therapies. Through partnerships with researchers, LSRI gives our donors a new way to interact with the blood center and save lives through the discovery and production of treatments for diseases such as cancer and autoimmune diseases. Willing donors deferred from blood donation may be eligible to participate in research projects, sometimes working toward cures for the diseases from which they suffer.

In 2024, the LifeSouth Research Institute began collecting leukopaks, or mononuclear cells. These white blood cells are donated via leukapheresis, a process similar to a platelet donation. The Institute also began collecting immature stem cells, or CD34+ cells, from donors who receive a mobilization medication commonly utilized in collection of stem cells for transplant.

In 2025, the LifeSouth Research Institute expanded recruitment of research donors, particularly those diagnosed with autoimmune disorders such as lupus, rheumatoid arthritis and Crohn's disease. These donors contribute to research specific to their condition by providing our academic and research hospitals with the cells they need.

LABORATORIES

This year, LifeSouth's immunohematology reference laboratory (IRL) in Atlanta received AABB IRL accreditation, making it the second laboratory in the state of Georgia meeting these standards. Also, in October of 2024, LifeSouth opened an IRL in Birmingham, Ala. to more efficiently serve Alabama hospitals.

Frequently transfused patients with cancer, sickle cell disease and other blood disorders can form antibodies to antigens and require regular transfusions of antigen-negative blood (also known as Special Antigen Units). LifeSouth's IRLs test for antibodies and find donor matches for these patients, sending an average of 31,000 special antigen units a year to hospitals. In October 2024, LifeSouth received an award from the American Rare Donor Program for most Rare Units Shipped in 2023 to other blood centers and hospitals in need around the world.

LifeSouth's Special Testing Laboratory (STL) is one of six AABB-Accredited Molecular Laboratories in the United States. State of the art genetic testing identifies donors suitable for matching with complex and frequently transfused patients and patients requiring rare blood products. With over 400,000 donors molecularly typed, the STL ensures the right blood gets to the right patient. This year, the STL also brought on new hemoglobin A1c testing technology, increased their flow cytometry assay menu to provide extended testing options for internal and external customers and implemented Next Generation Sequencing, which assays over 350 RBC and HPA antigens. The STL provides testing services for six other blood centers.

LifeSouth continues to develop laboratory scientists for the future with its investment in the Medical Laboratory Scientist Blood Banking Training Program and Specialist in Blood Banking Program.

CELLULAR THERAPIES

In fiscal year 2025, LifeSouth cryopreserved more than 485 patient samples to support chimeric antigen receptor T-cell (CAR-T) therapy and contribute to ongoing clinical trials. This work builds on a partnership that began in January 2024 with a pharmaceutical company developing a treatment for multiple myeloma through which 640 patient samples have been cryopreserved.

LifeSouth also launched a partnership to support development of patient-personalized autologous serum eye drops and supporting clinical trials for allogeneic therapies used to treat the eye disorder keratoconjunctivitis sicca.

LifeSouth continues to be one of the largest providers of CD34+ cord blood-derived cells. In fiscal year 2024, we expanded collections to include donors with autoimmune diseases, such as lupus, Crohn's disease, and ankylosing spondylitis, and manufactured 232 vials of disease state peripheral blood mononuclear cells (PBMCs) and three vials of diseased state leukopak. Since then, we have seen a 1,214% increase from the previous fiscal year in disease state PBMC production (from 232 to 3,050 vials) and a 1,667% increase in disease state leukopak production (from three to 53 vials), ensuring that materials which would otherwise be discarded as biohazard waste are instead able to advance medical research.

LIFESOUTH CORD BLOOD BANK

A transplant of stem cells, which remain in the umbilical cord and placenta after a baby is born, can treat diseases like leukemia and sickle cell disease. LifeSouth collects cord blood from 18 hospitals, placing eligible units on a public, international registry. In fiscal year 2025, LifeSouth placed 223 units on the registry and shipped nine units for transplant. To date, LifeSouth has shipped 323 cord blood units for transplant worldwide. Cord blood units can also serve as a source material for manufacturing emerging cell and gene therapies, holding tremendous promise for the treatment of many diseases.

LifeSouth cellular therapies staff attended the 2024 National Marrow Donor Program (NMDP) The ONE forum where we received this year's NMDP Be There Award, recognizing organizations supporting patients after transplant.

This year, LifeSouth celebrated collection milestones with several hospital partners. South Georgia Medical Center (SGMC) in Valdosta, Ga. celebrated three years collecting cord blood. St. Francis-Emory Healthcare in Columbus, Ga. celebrated the collection of their 1,000th cord blood unit. HCA Florida North Florida Hospital in Gainesville, Fla. also celebrated with the unveiling of a plaque featuring each cord blood unit that was collected at the hospital and shipped for transplant since they began collecting cord blood in 1997.

LifeSouth continues to prioritize education and community engagement to drive awareness and support for cord blood donation. In November 2024, LifeSouth joined the Save the Cord Foundation to celebrate World Cord Blood Day, partnering with hospital teams to highlight the lifesaving impact of cord blood and recognize the vital role of staff in making these donations possible. LifeSouth Cord Blood Bank also expanded its outreach through family-centered community events such as Birmingham Babypalooza and Regional Medical Center's "Run Baby Run" 5K in Anniston, Ala.



LifeSouth Cellular Therapies Lab



St. Francis-Emory Healthcare



South Georgia Medical Center



HCA Florida North Florida Hospital



Birmingham Babypalooza



THE IMPACT OF BLOOD DONATION

Although Dr. Scott Medley of Gainesville, Fla. has long been familiar with the process of giving blood, he has only been a blood donor for just over a decade. In 2000, Dr. Medley was diagnosed with hereditary hemochromatosis (HH), an inherited disease that causes the body to absorb too much iron, causing unsafe blood iron levels and potentially damaging the heart, liver, and other organs. The only treatment for HH is frequent phlebotomies to remove excess iron. From 2000–2014, Dr. Medley had around 64 therapeutic phlebotomies, totaling 8.4 gallons of blood. Unfortunately, restrictions at the time specified that blood collected as part of a medical treatment could not be used for transfusion.

In 2014, following updated guidelines from the National Institute of Health, Dr. Medley teamed up with LifeSouth to allow the blood collected from HH donors to be used for patients in need. "I was proud to be the first HH donor at LifeSouth," he said. Since then, he has donated an amazing 4.2 gallons of blood.

"The wonderful professionals at LifeSouth provide lifesaving blood to a huge number of people," said Dr. Medley. "They absolutely deserve our unwavering support and gratitude. Please give blood!"

"The professionals at LifeSouth provide lifesaving blood to a huge number of people. Please give blood!"



Bailee Acker of Commerce, Ga. is an energetic two year old girl who has already had more experience with blood transfusions than many have in their lifetime. Bailee was born with a genetic condition called hereditary spherocytosis and anemia. This means her bone marrow produces misshapen red blood cells, causing them to be destroyed by her spleen and leaving her hemoglobin levels dangerously low.

Bailee received her first lifesaving blood transfusion at just six months old. She continues to receive transfusions every four weeks, having received about 25 transfusions so far. "She is A+ so she can take all types of blood," said Bailee's mom Jamie. "She has had A+ AB+, O+." She will continue to receive transfusions each month until she is five years old, when she will undergo the last in a series of genome tests to determine more about her condition.

Bailee's energy gets low as her hemoglobin drops and the regular blood transfusions she receives gives her the energy to do her favorite things like jumping on her trampoline and playing outside with her 13 year old brother. "Thank you so much for saving our Bailee every month," said Jamie. "She wouldn't be here without you. We are so thankful that we have donors like you."

"Thank you so much for saving our Bailee every month. We are so thankful that we have donors like you."

THE IMPACT OF BLOOD DONATION

In April 2023, 13-year-old Kody Crunkleton's mother Nicole, of Alto, Ga., noticed he was pale and wasn't feeling well. A visit to the doctor revealed that Kody had B-cell acute lymphoblastic leukemia (B-ALL), a cancer of the blood and bone marrow. He has been hospitalized over 70 times since his diagnosis and received multiple blood and platelet transfusions throughout his treatment.

His weakened immune system meant that Kody could not be around many people. He attended South Habersham Middle School online since his chemotherapy began and the school has organized several LifeSouth blood drives in Kody's honor.

Kody is a huge country music fan. He loves Star Wars and Legos and dreams of becoming a Lego designer one day. He will finish his chemotherapy in fall 2025 and was excited to join his classmates at school in person this year.

"He is doing amazing," said his mother Nicole. "He has chemotherapy monthly now and we are starting to get to the end date of everything. In September, Kody will be done with everything and get to become a normal kid again."

"In September, Kody will be done with everything and get to become a normal kid again."



Donor Recruiter in LifeSouth's Opelika, Ala. region Sundrea Murry remembers having a normal day at work before she awoke in the ICU. It was determined that she had thalassemia, a rare inherited blood disease that causes the body to make less hemoglobin. By the time Sundrea was diagnosed, her organs were shutting down.

Her thalassemia was severe enough to require daily medication, monitoring, and blood transfusions. To date, Sundrea has received 11 blood transfusions. "That's why working for LifeSouth is so much more than a job—it's a mission," she said.

Sundrea's passion for LifeSouth's mission runs even deeper because of her daughter, Alexia (Lexi), who she lost this year. Lexi was vibrant and healthy before her diagnosis, serving in the Air Force and working as a juvenile correction officer. In April 2024, she was told she had stage four adrenal cancer and only 3–6 months to live.

"Lexi fought with courage, positivity, and even laughter," Sundrea said. "She received two blood transfusions, and I believe those, along with her faith and determination, gave her the strength to keep going." Lexi lived until January 19, 2025, and her story fuels Sundrea's drive to encourage others. "Don't wait for a tragedy," she said. "Be a donor now. It is one of the greatest gifts you can give."

"Don't wait for a tragedy. Be a donor now. It is one of the greatest gifts you can give."



STATEMENT OF OPERATIONAL ACTIVITIES

(in Thousands of Dollars)

Revenues Relative To:

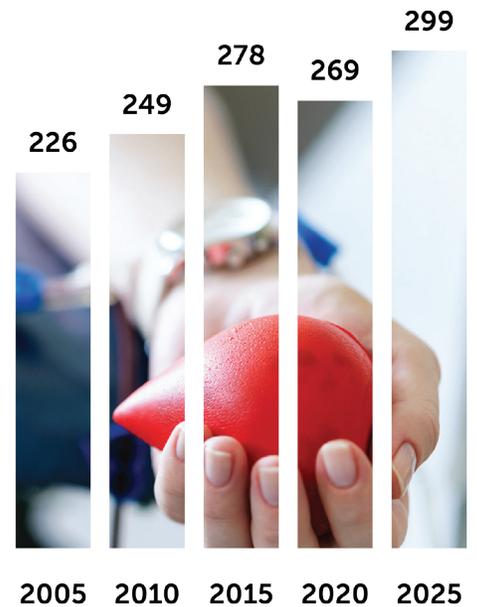
Blood Components & Services	\$	141,092	93%
Other Income		10,269	7%
Total Revenue	\$	151,361	100%

Expenses Relative To:

Donor Recruitment	\$	6,869	5%
Blood Collection & Distribution		57,695	42%
Laboratory		20,605	15%
General & Administrative		46,536	34%
Depreciation & Amortization		5,663	4%
Total Expenses	\$	137,368	100%

Total Donations

(in 000s)



STATEMENT OF FINANCIAL POSITION

(in Thousands of Dollars)

Assets:

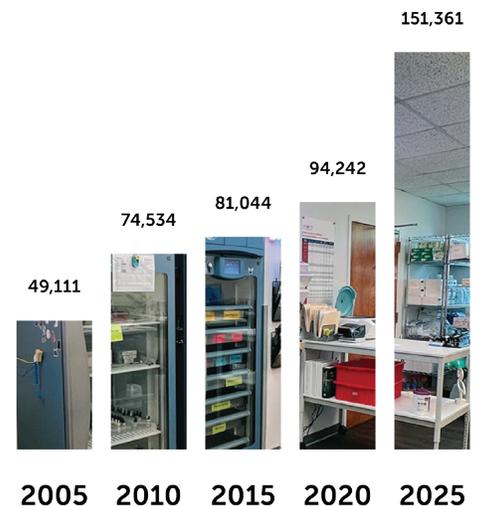
Current Assets	\$	41,192	34%
Long Term Assets		57,155	47%
Other Assets		23,272	19%
Total Assets	\$	121,619	100%

Liabilities & Net Assets

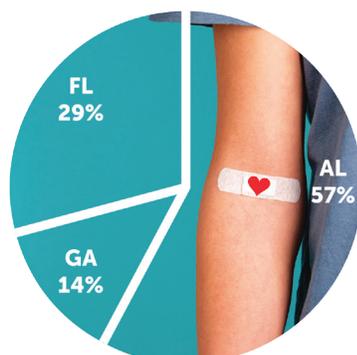
Current Liabilities	\$	15,788	13%
Long Term Debt		12,312	10%
Net Assets		93,519	77%
Total Liabilities & Net Assets	\$	121,619	100%

Revenue

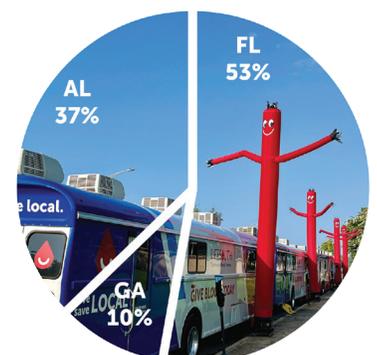
(in 000s)



Percent of Donations by State



Percent of Revenue by State



LIFESOUTH

Community Blood Centers

lifesouth.org
888-795-2707
4039 Newberry Road
Gainesville, FL 32607

