LIFESOUTH
Community Blood Centers

# PROGRESS AND PURPOSE
## 2026 ANNUAL REPORT

## OUR MISSION

*Save lives.*

To provide a safe blood supply that meets or exceeds the needs in each community we serve, and to provide a variety of services in support of ongoing and emerging blood and transfusion-related activities.

## OUR VISION

*Relentless Compassion.*

**To be a vital and prominent member of our communities** known for meeting the needs of the entire community, incomparable customer service and unwavering employee excellence.

**To develop our communities' blood supply** by increasing blood donations from both new and existing blood donors and optimizing component yields from each donation.

**To be an employer of choice** by providing a work environment that continually reiterates and reinforces the value of each employee's role and offers opportunities for employee development and growth.

**To be recognized** as a provider of the safest and highest quality blood components and services by engaging in unrelenting and continuous improvement in our methods and procedures.

## OUR VALUES

| | |
|---|---|
| **Safety** | We are responsible for the safety of our employees, our donors, our patients and our blood supply. |
| **Teamwork** | We work together with mutual respect, personal integrity, a spirit of cooperation and remarkable professionalism to meet our communities' needs. |
| **A Difference** | We make a difference every day by connecting our donors to our patients. |
| **Reputation** | We provide ethical, honest and courteous service to ensure the goodwill of the community. |
| **Stewardship** | We efficiently manage our resources and our community blood supply. |

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LIFESOUTH
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## A MESSAGE FROM THE CEO

"The progress we've made over the last year has laid the foundations of a new era for our organization, making a difference in new and exciting ways as we work together with our communities to save lives."

## PROGRESS AND PURPOSE

Throughout fiscal year 2026, LifeSouth continued to evolve in ways that allowed us to fulfill our mission, advance our reach and save lives. We collected 311,944 donors resulting in a 4% increase in total donors drawn over the past year. This allowed us to provide 481,098 components to our hospitals, an amazing 10% increase over last fiscal year. We focused on enhancing our infrastructure to better connect to our communities and forged new partnerships with hospitals, EMS providers, researchers and other blood banking professionals.

In February 2026, we celebrated the long-awaited reopening of our Brooksville, Fla. facility and welcomed our first donors to a new donor center in Chiefland, Fla. We expanded into new service areas, opening donor centers in New Port Richey and Oldsmar, Fla. and Owens Cross Roads, Ala. We began supplying blood to HCA Florida Gainesville Hospital in Gainesville, Fla., Crestwood Medical Center in Huntsville, Ala., Piedmont Encompass Health Eastside Rehabilitation Hospital in Loganville, Ga. and Encompass Health Rehabilitation Hospital in Gadsden, Ala.

Advocacy for blood transfusions administered during emergency rescue and transport continued to flourish in 2026. This year, we partnered with ten new EMS services as part of a growing initiative to make pre-hospital transfusions available nationwide. To date, we supply 27 total EMS ambulance providers. In June, we joined America's Blood Centers on Capitol Hill for Blood Advocacy Week where we met with members of Congress and their staff to champion policies that strengthen the nation's blood supply and ensure lifesaving care for patients, including expanding access to pre-hospital blood.

This year, LifeSouth maintained the A1c diabetes testing for all donors that began in 2025. We also partnered in a pilot study with a Texas blood center to explore ways that free A1c screenings can encourage blood donation while increasing public health awareness in the communities we serve. To date, we have tested over 500,000 donors throughout Texas, Florida, Alabama, Georgia and Tennessee, and will continue to offer this service in the year to come as we work toward a healthier and more informed donor base.

2026 also brought many new opportunities to further our mission in Georgia. We currently supply blood for patients at nine Wellstar facilities throughout the state and this past fiscal year we increased products provided in the state by 66%. Construction of LifeSouth's new building in Marietta, Ga. is complete, allowing us to better serve our Georgia hospital partners after we move in this fall.

The progress we've made over the last year has laid the foundations of a new era for our organization, making a difference in new and exciting ways as we work together with our communities to save lives. We look forward to everything the upcoming year holds, and thank you for being a part of our lifesaving mission.

Kimberly E. Kinsell
President and Chief Executive Officer

## OWEN BAILEY NAMED BOARD CHAIRMAN

In 2025, Owen Bailey was named chairman of the LifeSouth Board of Directors. Owen has been a LifeSouth board member since 2019.

Owen brings 38 years in healthcare administration to the role, having served as CEO of USA Health in Alabama since 2016 until his retirement last year. Under his leadership, the health system grew from seven facilities in 2016 to more than 40 care-delivery sites in 2025.

Owen holds a bachelor's degree in health administration from Auburn University and a master's degree in health administration from UAB. Prior to joining USA Health, he served as president and chief executive officer for Thomas Hospital in Fairhope, Ala. and executive vice president of Infirmary Health System.

"We are honored to have Owen's exceptional leadership and years of expertise guiding our organization, and are grateful for his ongoing commitment to LifeSouth's mission," said LifeSouth CEO Kimberly Kinsell.

**Owen Bailey**
Chairman of the Board

## BOARD OF DIRECTORS

As of September 2026

LifeSouth Community Blood Centers is governed by a volunteer board of directors. This group of dedicated community leaders provides guidance that enables us to fulfill our mission.

**Owen Bailey**
Chairman
USA Health*

**Ron Spitznagel, EdD**
Vice Chairman
Consultant and
Expert Witness

**Robert Thornton, CPA**
Treasurer
Southeast Georgia
Health System

**F. Kayser Enneking, MD**
Secretary
UF College of Medicine*

**Jeremy Blair**
WellStone

**Jeff Brannon**
Flowers Hospital

**Brice Bruno**
Wellstar Health System

**Michael Briddell**
Montgomery County District
Attorney's Office*

**Gary Brooks**
BBI Construction Management

**Dan Bundy**
First US Bank*

**Michael Corrigan Jr.**
Visit Jacksonville

**Kyle Dorsey, FACHE**
Baptist Medical Center South

**Ben Hansert**
Mobile Infirmary
Medical Center

**Thanh Hogan**
UF Health Jacksonville*

**Michael Holmes**
UF Health

**Michael Lukowski, MD**
UF Health*

**Ryan Murray**
Huntsville Hospital

**Lisa Nummi**
HCA Florida Citrus Hospital

**Tonya Raines**
Chick-fil-A

**Jeff Rains**
Baptist Medical Center East

**Carl Smith**
Huskers

**Mickey Smith, LFACHE, FACMPE, FHFMA**
Oak Hill Hospital*

**Rick Staab**
Staab Holdings, LLC

**Luke Standeffer**
UAB Health System

**Wendi Taylor**
Dorado, LLC and Global
Youth Food Project

**Jansen Voss, JD**
Christian & Small, LLP

**Emeritus Board Members**

Philip Baker
Herb Bevis, PhD
Reeves Byrd Jr.
Avis Craig
Nancy Eckert
Paul Grebe
John Haswell, Esq.
Jim Kelly
John Mallory
Perry McGriff Jr.
Gary Moody, JD
Don Rothwell, PhD
Everett Scroggie Jr.
Will Shafer
Rob Smith
Mike Wofford

*retired

# HOSPITALS WE SERVED IN FISCAL YEAR 2026

### Alabama

Athens-Limestone Hospital
Atmore Community Hospital
Baptist Medical Center East
Baptist Medical Center South
Birmingham VA Medical Center
Brookwood Medical Center
Bullock County Hospital
Children's Hospital of Alabama
Community Hospital Tallassee
Coosa Valley Medical Center
Crenshaw Community Hospital
Crestwood Medical Center
Cullman Regional Medical Center
Dale Medical Center
DCH Regional Medical Center
Decatur Morgan Hospital Decatur Campus
Decatur Morgan Hospital Parkway Campus
East Alabama Medical Center
East Alabama Medical Center Auburn
East Alabama Medical Center Lanier
Elmore Community Hospital
Encompass Health Rehabilitation Hospital of Gadsden
Evergreen Medical Center
Fayette Medical Center
Flowers Hospital
Gadsden Regional Medical Center
Grandview Medical Center
Grove Hill Memorial Hospital
Helen Keller Hospital
Highlands Medical Center
Huntsville Health System
Jack Hughston Hospital
Jackson Hospital & Clinic Inc.
Jackson Medical Center
Lake Martin Community Hospital
Lakeland Community Hospital
Madison Hospital
Marshall Medical Center North
Marshall Medical Center South
Medical Center Barbour
Medical Center Enterprise
Mizell Memorial Hospital
Mobile Infirmary Medical Center
Monroe County Hospital
Montgomery Cancer Center
North Alabama Medical Center
North Baldwin Infirmary
Northport Medical Center
Prattville Baptist Hospital
Red Bay Hospital
Regional Medical Center Anniston
Regional Medical Center Central Alabama
Riverview Medical Center
Russell Medical Center
Russellville Hospital
Shoals Hospital
South Baldwin Medical Center
Southeast Alabama Medical Center
Springhill Medical Center
Thomas Hospital
Troy Regional Medical Center
UAB St. Vincent's Birmingham
University of Alabama at Birmingham Hospital
University of South Alabama Medical Center
USA Health Children's & Women's Hospital
USA Health Providence Hospital
Washington County Hospital
Whitfield Regional Hospital
Wiregrass Medical Center

### Florida

AdventHealth Tampa
Baptist Health
Baptist MD Anderson Cancer Center
Baptist Medical Center Beaches
Baptist Medical Center Clay
Baptist Medical Center Jacksonville
Baptist Medical Center Nassau
Baptist Medical Center South
Centurion of Florida
ClearSky Rehabilitation Hospital Lake City
Clearsky Rehabilitation Hospital Lecanto
Encompass Health Rehabilitation Spring Hill
HCA Florida Citrus Hospital
HCA Florida Gainesville Hospital
HCA Florida Lake City Hospital
HCA Florida Largo Medical Center
HCA Florida Memorial Hospital
HCA Florida North Florida Hospital
HCA Florida Oak Hill Hospital
HCA Florida Putnam Hospital
HCA Orange Park Hospital
Lake Butler Hospital / Hand Surgery Center
Malcom Randall VA Medical Center
Moffitt Cancer Center
Moffitt McKinley Hospital
Sacred Heart Health System
UF Health Heart & Vascular Hospital
UF Health Jacksonville
UF Health Leesburg Hospital
UF Health Neuromedicine Hospital
UF Health North
UF Health Shands Cancer Hospital
UF Health Shands Children's Hospital
UF Health Shands Hospital
UF Health Spanish Plaines Hospital
Wolfson Children's Hospital

### Georgia

Atlanta VA Medical Center
Children's Healthcare of Atlanta Arthur M. Blank Hospital
Children's Healthcare of Atlanta Scottish Rite Hospital
Emory Decatur Hospital
Emory Hillandale Hospital
Emory Johns Creek Hospital
Emory Long-Term Acute Care
Emory Rehabilitation Hospital
Emory Saint Joseph's Hospital
Emory University Hospital
Emory University Hospital Midtown
Emory University Hospital Wesley Woods
Emory University Orthopaedics & Spine Hospital
Encompass Health Rehabilitation Hospital of Cumming
Encompass Health Rehabilitation Hospital of Henry
Encompass Health Rehabilitation Hospital of Newnan
Grady Health System
Northeast Georgia Medical Center
Northeast Georgia Medical Center Habersham
Northside Hospital
Northside Hospital Cherokee
Northside Hospital Forsyth
Northside Hospital Gwinnett
Piedmont Atlanta Hospital
Piedmont Encompass Health Eastside Rehabilitation Hospital
Piedmont Henry Hospital
SGMC Berrien
SGMC Health
SGMC Lanier
Southeast Georgia Health Brunswick
Southeast Georgia Health Camden
St. Francis-Emory Healthcare
Tift Regional Medical Center
Warm Springs Medical Center
Wellstar Cobb Medical Center
Wellstar Douglas Hospital
Wellstar Kennestone Regional Medical Center
Wellstar North Fulton Medical Center
Wellstar Paulding Medical Center
Wellstar Spalding Medical Center
Wellstar Sylvan Grove Medical Center
Wellstar West Georgia Medical Center
Wellstar Windy Hill Hospital

### Mississippi

Singing River Hospital
Ocean Springs Hospital

### Tennessee

Lincoln Medical Center

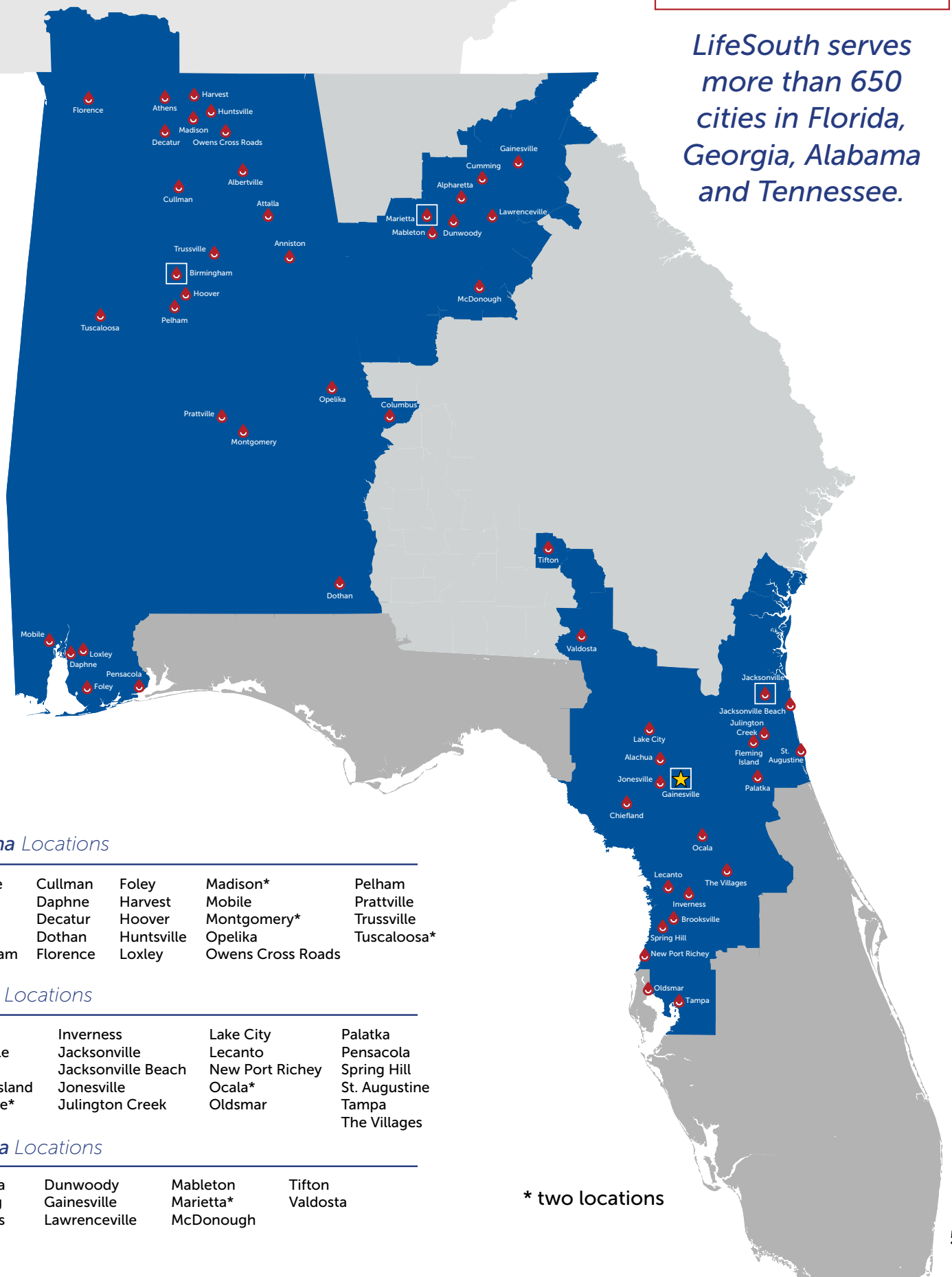
## 27 EMS Service Providers Supplied

- Alachua County Fire Rescue
- Athens County EMS
- Bradford County Fire Rescue
- Cherokee County Fire and Emergency Services
- City of Oxford Healthcare Authority
- Clay County EMS
- Cobb County Fire & Emergency Services
- Cullman EMS
- Decatur Morgan EMS
- Fannin County Emergency Services

## 37 Helicopter EMS Service Locations

- Fayette County Department of Fire and Emergency Services
- Gilmer County Fire Rescue
- Highlands County EMS
- Huntsville EMS, Inc. (HEMSI)
- Jackson County Fire & Rescue
- Jacksonville Fire and Rescue
- Keller EMS
- Lawrence County EMS
- Lincoln Medical Center Emergency Services
- Marshall County EMS
- MetroAtlanta Ambulance Service
- Mobile County EMS
- Pickens County EMS
- South Georgia Medical Center EMS
- St. John's County EMS
- Sumiton Fire & Rescue
- The Villages Public Safety Department

# LIFESOUTH COMMUNITIES




*LifeSouth serves more than 650 cities in Florida, Georgia, Alabama and Tennessee.*

## *Alabama* Locations

| | | | | |
|---|---|---|---|---|
| Albertville | Cullman | Foley | Madison* | Pelham |
| Anniston | Daphne | Harvest | Mobile | Prattville |
| Athens | Decatur | Hoover | Montgomery* | Trussville |
| Atalla | Dothan | Huntsville | Opelika | Tuscaloosa* |
| Birmingham | Florence | Loxley | Owens Cross Roads | |

## *Florida* Locations

| | | | |
|---|---|---|---|
| Alachua | Inverness | Lake City | Palatka |
| Brooksville | Jacksonville | Lecanto | Pensacola |
| Chiefland | Jacksonville Beach | New Port Richey | Spring Hill |
| Fleming Island | Jonesville | Ocala* | St. Augustine |
| Gainesville* | Julington Creek | Oldsmar | Tampa |
| | | | The Villages |

## *Georgia* Locations

| | | | |
|---|---|---|---|
| Alpharetta | Dunwoody | Mableton | Tifton |
| Cumming | Gainesville | Marietta* | Valdosta |
| Columbus | Lawrenceville | McDonough | |

* two locations

Oldsmar Donor Center

New Port Richey Donor Center

Owens Cross Roads Donor Center

Lori Masingil

ABC Advocacy Summit

Brooksville Donor Center

## PARTNERSHIPS AND PROGRESS

In the past fiscal year, LifeSouth collected 311,944 donors resulting in a 4% increase in total donors drawn over the past year. This allowed us to provide 481,098 components to our hospitals, a 10% increase over last year. In addition, our cellular therapies team provided 8,034 isolates, a 37% increase over last year. We also saw a five percent increase in the number of components we provided to our Florida hospitals.

Studies show that in an emergency, a blood transfusion en route to the hospital significantly improves a patient's chance of survival. In 2014, LifeSouth began serving life flight helicopters throughout the Southeastern United States. Today, we service 37 flight facilities in Tennessee, South Carolina, Alabama, Georgia and Florida. In 2022, we began providing ground EMS with type O red blood cells and plasma. This fiscal year, we partnered with ten new EMS services, supplying 27 total EMS ambulance providers as part of a growing initiative to make pre-hospital transfusions available nationwide.

In the last year, LifeSouth began providing blood to HCA Florida Gainesville Hospital in Gainesville, Fla., Crestwood Medical Center in Huntsville, Ala., Piedmont Encompass Health Eastside Rehabilitation Hospital in Loganville, Ga. and Encompass Health Rehabilitation Hospital in Gadsden, Ala.

At the October 2025 AABB meeting, LifeSouth was recognized for shipping the most rare blood products of any blood center through ARDP (American Rare Donor Program) in 2024. LifeSouth also received the award in 2023.

In the last year, LifeSouth expanded our service area, opening new donor centers in New Port Richey and Oldsmar, Fla. and Owens Cross Roads, Ala.

In 2026, Lori Masingil was named LifeSouth's chief quality and technology officer. Lori has held a number of positions with LifeSouth for over 30 years. She leads LifeSouth's quality, regulatory and compliance functions alongside the software systems that support them, quality management, change control and learning management.

In January 2026, LifeSouth celebrated the grand reopening of our Brooksville, Fla. facility after it was renovated to improve the donor experience and promote efficiency.

In February 2026, LifeSouth welcomed its first donors to a new 2,450 square foot donor center in Chiefland, Fla. just across the street from the previous center.

On June 9, LifeSouth attended the Blood Advocacy Summit and met with members of Congress and their staff to advocate for policies that strengthen the nation's blood supply.

## EXPANDING TO SERVE GEORGIA

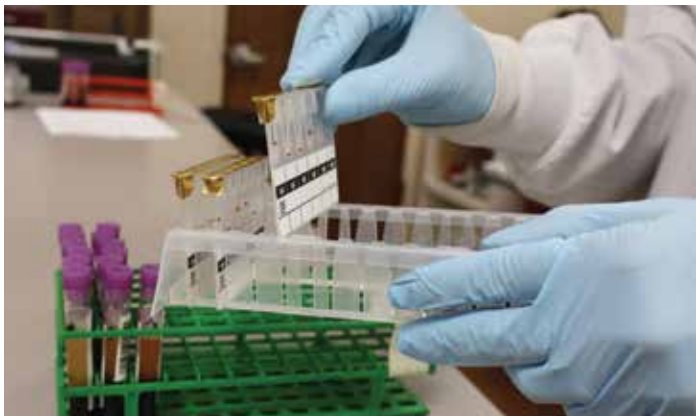
In June, LifeSouth began a partnership with Georgia's Wellstar Health System to provide their patients with phlebotomy services for blood tests, collecting samples at a convenient mobile location open five days a week in Wellstar's Acworth Health Park. LifeSouth now supplies blood for patients at nine Wellstar facilities and we saw a 66% increase in blood provided to Georgia hospitals for the fiscal year. The LifeSouth team across our footprint worked together to meet the increase in patient demand.

In late 2025, LifeSouth was awarded a five-year NIH-funded grant with Emory University in Atlanta and Columbia University in New York to study the effects of transfusing blood from asymptomatic carriers of red blood cell disorders, specifically G6PD-deficiency and missing hemoglobin A genes. Around 10% of the African American population has one of these mutations, but never experience symptoms or are diagnosed with any disease. Early pilot work showed a significant reduction in red blood cell survival from these donors when transfused into sickle cell patients. At the completion of the first funding year, LifeSouth and HaploGNX developed a novel next generation sequencing assay to screen large numbers of donors for these mutations and tested over 3,000 donors. The next step is matching affected donors to patients and measuring red blood cell survival times following transfusion.

The study has the potential to improve the standard of care and even reduce overall rate of blood transfusions for sickle cell patients. As an additional benefit, LifeSouth will gain extensive antigen genotyping information on around 10,000 donors throughout the study, identifying much-needed rare antigen-negative donors. In June 2026, an article on the study was published in *Blood Advances*, an academic journal from the American Society of Hematology.

In 2025, LifeSouth partnered with nonprofit Georgia Health Information Network (GaHIN) to share patient RBC antigen and antibody data with participating hospitals in a project funded by the Georgia Department of Health and provided free of charge. The system makes a patient's transfusion and antibody history available to healthcare providers, reducing transfusion risk and establishing a model for secure blood center and healthcare data exchange. The partnership was presented at the Southeastern Area Blood Bankers (SEABB) Annual Meeting.

Construction finished on LifeSouth's new building in Marietta, Ga., a 28,000 square foot facility for blood product manufacturing, distribution and immunohematology reference laboratory (IRL) services. This new larger site will help LifeSouth increase its service capacity and meet the growing needs of hospitals served in Georgia. Staff will move into the new space in fall 2026.



Marietta Facility

Marietta Facility

Jake Joye, SEABB Conference

SBB Program Students

## LIFESOUTH RESEARCH INSTITUTE

The LifeSouth Research Institute (LSRI) was created in response to the rapidly growing need for biologic materials in the creation of innovative and advanced cellular therapies. Through research partnerships, LSRI allows our donors to save lives by participating in studies to discover and produce treatments for diseases such as cancer and autoimmune conditions.

In 2026, LifeSouth increased disease state leukopak collections by 44% due to the demand from research institutions like Moffitt Cancer Center, University of Florida and Emory University.

LSRI also partnered with a clinical-stage biotechnology company to support their research study for patients at the Malcom Randall VA Medical Center in Gainesville, Fla. Through this partnership, four patients have received one or more IV infusions of reconstituted frozen mesenchymal stem cells to date.

## LABORATORIES

Patients with cancer, sickle cell disease and other disorders can form antibodies to antigens and require regular transfusions of antigen-negative blood (also known as special antigen units). LifeSouth's IRLs test for antibodies and find donor matches, sending over 31,000 special antigen units a year to hospitals.

This year, LifeSouth's immunohematology reference laboratory (IRL) in Atlanta received AABB IRL accreditation, making it the second laboratory in the state of Georgia meeting these standards.

LifeSouth's special testing laboratory (STL) is one of six AABB-accredited molecular laboratories in the United States. State of the art genetic testing identifies donor matches with patients requiring rare blood products. With over 400,000 donors molecularly typed, the STL ensures the right blood gets to the right patient. The lab also supports multiple clinical trials and provides testing services for six other blood centers across the nation.

LifeSouth leadership presented at several regional conferences in 2026, including Southeastern Area Blood Bankers (SEABB) and the annual meeting of the South Central Association of Blood Banks/ American Institute of Mathematical Sciences (SCABB/AIMS). Three abstracts authored or co-authored by LifeSouth were selected by AABB for presentation at their annual meeting in October 2026.

LifeSouth continues to develop laboratory scientists for the future with its investment in the Medical Laboratory Blood Banking Scientist (MLBBS) Training Program and Specialist in Blood Banking Program.

In 2025, LifeSouth began diabetes and prediabetes A1c testing for all donors. We also partnered in a pilot study with a Texas blood center to evaluate whether A1c screenings can engage donors and increase health awareness. To date, we have tested over 500,000 donors. 15% of donors who answered that they were "not prediabetic or diabetic" and 26% of donors who answered "unsure" were, in fact, at risk.

## CELLULAR THERAPIES

In fiscal year 2026, LifeSouth cryopreserved over 650 patient samples to support chimeric antigen receptor T-cell (CAR-T) therapy and contribute to ongoing clinical trials. This continues a partnership that began in 2024 with a pharmaceutical company which developed a treatment for multiple myeloma through which 1,330 patient samples have been cryopreserved and readied for transplantation by LifeSouth.

Since launching a partnership to support development and manufacturing of patient-personalized autologous serum eye drops in 2025, LifeSouth has manufactured more than 2,000 sets of eye drops while continuing to support clinical trials for allogeneic therapies used to treat the eye disorder keratoconjunctivitis sicca.

LifeSouth continues to be one of the nation's largest providers of CD34+ cord blood derived cells. Beyond transplantation, cord blood is also a valuable source material for the development and manufacture of emerging cell and gene therapies with the potential to treat a wide range of diseases.

In fiscal year 2024, we expanded our collection and peripheral blood mononuclear cell (PBMNC) isolation to include donors with autoimmune diseases, such as lupus, Crohn's disease, and ankylosing spondylitis. In fiscal year 2026, production of disease-state leukopak derived PBMNCs increased by 1,591%, from 232 to 3,922 vials.

We also expanded the program to include disease-state leukocyte reduction system (LRS) cones, increasing the availability of materials that help advance medical research and support the development of next-generation therapies while repurposing biological material that would otherwise be discarded as biohazardous waste.

In August, LifeSouth was awarded accreditation by The Foundation for the Accreditation of Cellular Therapy (FACT) for cellular therapy product processing with minimal manipulation.

## LIFESOUTH CORD BLOOD BANK

Stem cells remaining in the umbilical cord and placenta following birth can be used to treat serious diseases. LifeSouth collects cord blood at 18 hospitals and makes eligible units available to patients through an international public registry.

During fiscal year 2026, LifeSouth added 161 cord blood units to the registry and shipped 10 units for transplant. To date, LifeSouth has provided 328 cord blood units for transplant in 19 countries.

This year, LifeSouth celebrated an inspiring milestone with cord blood recipient Gracie White. Diagnosed with Hurler syndrome, Gracie received a cord blood transplant as an infant. On the 17th anniversary of her transplant, she celebrated another achievement: graduating from college with her Associate of Arts degree.

In November 2025, LifeSouth joined the Save the Cord Foundation in celebrating World Cord Blood Day, recognizing the lifesaving impact of cord blood and the hospital staff who make donations possible.

Gracie White

## THE IMPACT OF BLOOD DONATION

Before she was even born, Fredrianna Copeland-Webster of Jacksonville, Fla. was diagnosed with sickle cell disease. Her early diagnosis allowed her family and healthcare providers to monitor her health throughout her childhood as she struggled with the severe pain episodes common to sickle cell patients, frequent hospitalizations, infections and other complications. These experiences taught Fredrianna resilience from a young age.

Fredrianna has received multiple blood transfusions to help manage her condition, including acute chest syndrome, a serious condition and the leading cause of death among those living with sickle cell disease. During sickle cell complications, transfusions can help increase the number of healthy red blood cells and improve oxygen delivery. "After receiving a transfusion, I often experience more energy, less fatigue and an overall improvement in my well-being," said Fredrianna. "Because sickle cell disease is a lifelong condition, there is always the possibility that I may need additional transfusions in the future."

Fredrianna's experience has given her a passion for sickle cell advocacy and community outreach. She founded Project Little Veins, an organization dedicated to increasing educational, financial and medical support for individuals with sickle cell disease. She also connects with and mentors teens living with sickle cell through her Sickle Cell Teen Talk support group. "I love hosting events that bring the community together, speaking at conferences, creating care packages for sickle cell warriors and educating others," she said. Fredrianna is majoring in biochemistry at University of North Florida on the path to becoming a medical researcher for rare diseases like sickle cell.

"Living with sickle cell disease has shaped my life, but it has not defined my future," said Fredrianna. "I've turned my adversity into advocacy and continue to pursue my academics. Blood donors play a critical role in this mission."

Fredrianna has also become an advocate for blood donation, encouraging friends and family to donate, host blood drives and spread the word. "Your generosity and willingness to donate blood make an incredible impact on the lives of patients like me, and I am deeply grateful," she said. "LifeSouth is the only community blood center that collects blood locally from donors and provides it locally to patients right here in our communities."

"Blood transfusions have made a tremendous difference in my life and in the lives of many other sickle cell warriors I know!" said Fredrianna. "Because of generous blood donors, many individuals living with sickle cell disease are able to receive the lifesaving treatment they need during some of their most difficult moments. Thank you for giving hope, healing and another chance at life."

"Thank you for giving hope, healing and another chance at life."

## THE IMPACT OF BLOOD DONATION

In 2024, Jack was sitting in his fifth grade classroom when his nose started to bleed. When it did not stop after 15 minutes, the school nurse called his mother Laura. She and her husband Britt decided to take him to his pediatrician, but on the way, as Jack's nosebleed worsened, they decided to go to the emergency room instead.

Jack's blood work came back with concerning results and he was admitted to the hematology and oncology unit with a dangerously low platelet count. That night, Jack received his first platelet transfusion. It marked the beginning of a journey that neither he or his parents could have ever imagined.

Two bone marrow biopsies revealed that Jack had Myelodysplastic Syndrome (MDS). Laura and Britt were told that his treatment would require a bone marrow transplant. They began preparing for Jack's transplant at the Children's Hospital of Philadelphia.

However, Jack's blood work once again raised concerns and a third biopsy was performed. The results changed everything again. Jack's diagnosis had progressed from MDS to Mixed Phenotype Acute Leukemia (MPAL), with both B-cell ALL and AML. Instead of a bone marrow transplant, Jack would now face approximately two and a half years of chemotherapy. He began treatment at the family's home hospital in Jacksonville, Fla.

Since September 2024, Jack has received six platelet and 12 red blood cell transfusions. "Every time he receives a transfusion, we see the difference it makes. His energy returns, his color improves, and most importantly, he starts to feel like himself again," said Laura. "Those bags of blood are so much more than numbers on a hospital chart," she added. "They give him back his energy. They help him get through treatment. They help give us our Jack back."

Laura also saw how the need for blood affected others undergoing similar treatments. "We have known other families whose children have had to wait for transfusions because of blood shortages," she said. "When you are sitting beside your child in a hospital room, waiting for blood that they desperately need, you realize just how precious every donation truly is."

Laura describes Jack as "your typical 12-year-old boy." He loves riding his bike, surfing, hanging out with his friends, music, video games, drawing and watercolor painting. He is a huge fan of Marvel movies and cooking shows. "Cancer is a part of his life right now, but it certainly does not define who he is," she said.

Laura and Britt had a message of gratitude for LifeSouth donors: "You may never meet Jack, but your generosity has helped carry him through some of the most challenging moments of his life. Our family will never take that gift for granted. You truly are giving someone the chance to feel better, keep fighting and keep living."

"Your generosity has helped carry Jack through some of the most challenging moments of his life."

## STATEMENT OF OPERATIONAL ACTIVITIES

(in Thousands of Dollars)

| | | | |
|---|---|---|---|
| Revenues Relative To: | | | |
| Blood Components & Services | $ | 144,675 | 91% |
| Other Income | | 14,521 | 9% |
| Total Revenue | $ | 159,196 | 100% |
| Expenses Relative To: | | | |
| Donor Recruitment | $ | 7,778 | 5% |
| Blood Collection & Distribution | | 66,889 | 43% |
| Laboratory | | 23,333 | 15% |
| General & Administrative | | 51,387 | 33% |
| Depreciation & Amortization | | 6,169 | 4% |
| Total Expenses | $ | 155,556 | 100% |

## Total Donations

(in 000s)

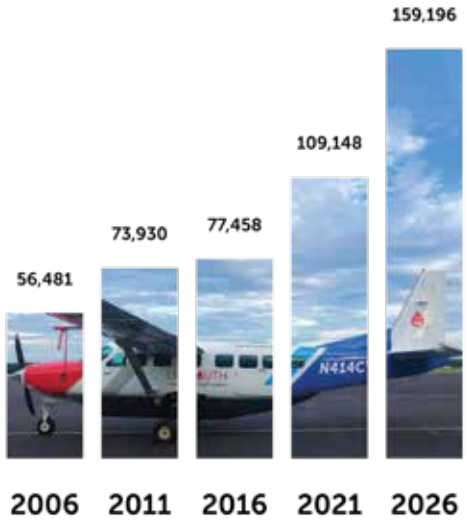
## STATEMENT OF FINANCIAL POSITION

(in Thousands of Dollars)

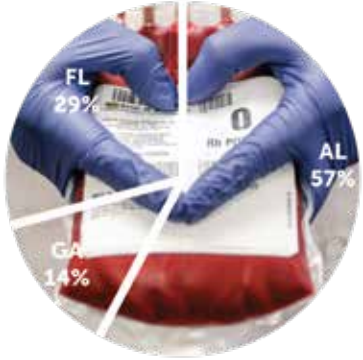
| | | | |
|---|---|---|---|
| Assets: | | | |
| Current Assets | $ | 41,866 | 32% |
| Long Term Assets | | 64,802 | 50% |
| Other Assets | | 22,535 | 18% |
| Total Assets | $ | 129,203 | 100% |
| Liabilities & Net Assets | | | |
| Current Liabilities | $ | 13,430 | 10% |
| Long Term Debt | | 14,479 | 12% |
| Net Assets | | 101,294 | 78% |
| Total Liabilities & Net Assets | $ | 129,203 | 100% |

## Revenue

(in 000s)




Percent of Donations by State




Percent of Revenue by State